

Specific Procurement Notice

Request for Bid

Endpoint Detection and Response solution

Country: Republic of Serbia

Name of Project: Real Estate Management Project

Contract title: Endpoint Detection and Response solution

Country: Republic of Serbia

Loan No.: 9020YF

RFB No: SRB-REMPAF-9020YF-RFB-TS-22-229

Issued on: September 30, 2022

1. **The Republic of Serbia - Republic Geodetic Authority (RGA)** has received a loan from the **International Bank for Reconstruction and Development** toward the cost of the **Real Estate Management Project**, and it intends to apply part of the proceeds of this loan to payments under the agreement(s) resulting from this IFB: **Endpoint Detection and Response solution , IFB No.: SRB-REMPAF-9020YF-RFB-TS-22-229.**
2. **The Project Implementation Unit (PIU) of Republic Geodetic Authority** serves as the implementing agency for the project and now invites sealed bids from eligible Bidders for **Endpoint Detection and Response solution .**

During the year 2022, Republic Geodetic Authority, Bulevar vojvode Mišića 39, 11000 Belgrade, Republic of Serbia has been the subject of a cyber-attack against its digital infrastructure, which is affecting many organizations worldwide. A series of powerful cyberattacks began on 14 June 2022. The RGA has swiftly launched a full investigation, in close cooperation with its ICT provider, a team of forensic experts and other relevant entities.

The systems are now back online (from 11 July 2022.), which is critically important in allowing Republic Geodetic Authority to provide services through the Internet to citizens as well as businesses. They have been relaunched with security enhancements, including new two-factor authentication process and now Republic Geodetic Authority needs advanced threat detection solution. The applications and systems went back online only after successful, externally conducted penetration tests. Republic Geodetic Authority continue to monitor systems closely and make relevant security enhancements. All information in the databases of the Republic Geodetic Authority is safe, reliable, undamaged and protected.

Advanced threat detection solution must to be a new generation antivirus solution, which increases the security of workstations. It is necessary that the solution is developed on the CS - Cloud computing security platform, which is a central place for managing agents (sensors) on workstations, as well as prevention, detection and response to malicious activities. It is of

great importance that the software also has a console in the cloud, and capabilities for quick implementation and simple management.

The solution must to provide a high degree of security for workstations with minimal changes within the infrastructure itself, which implies minimal efforts by the system administrators themselves. The solution must to be able to protect the user from a wide range of modern attacks. The solution must to have possibilities that identifies and stops threats, including malware, fileless attacks and ransomware and to minimizes omissions and false positive detections, thus providing a clear and comprehensive picture of workstation activities.

It enables real-time workstation vulnerability assessment and remediation, providing teams with a faster, easier way to audit and change the security posture of workstations in their organization. Using real-time querying capabilities, teams can make quick and reliable decisions to harden workstations and make them less vulnerable to cyber-attacks. A solution that bridges the gap between security and operations, enabling administrators to conduct incident investigations and take action to remotely remediate security vulnerabilities on workstations using a single console. The solution must to have additional set of incident response tools, to allow an administrator to conduct investigations on a user's computer from their workplace and immediately intervene and remediate threats.

Bidders should meet the following minimum criteria:

- (i) The Bidder must have had a positive financial results in the previous three accounting years (2019-2021). To prove this bidder must submit balance sheet and income statement for the previous three accounting years (2019-2021) with a report of the authorized auditor, if the bidder is the subject of an audit, or a Creditworthiness Report issued by an authorized institution.
- (ii) The minimum required annual average turnover over the previous three (3) years (2019 – 2021) must be EURO 600,000.00 calculated at official exchange rate of National Bank of Serbia at the end of each respective year. To prove this, bidder must submit balance sheets/audited financial statements certified by a registered accountant.
- (iii) During the past five (5) years (2017-2021), the bidder must have completed at least two (2) successful contracts performed based on the same technologies as offered in this procurement procedure, and whose total aggregate value is minimal EURO 400,000.00. To prove this, bidder must submit list of Purchasers of such projects and the original statement, signed by the client, with requested information.
- (iv) If the bidder is not the owner of the software solution, the Bidder must have the status of an authorized partner by the manufacturer for software solution, which authorizes him to offer and resell software solution. To prove this, bidder must provide a letter of authorization (Manufacturer Authorization Form – MAF) issued by the manufacturer of the software solution which authorizes him to offer and resell existing software solution to the territory of the Republic of Serbia.
- (v) Bidder must be registered Incident Response and MSSP partner in Serbia with certified professionals in country for the offered software solution. To prove this,

bidder must submit letter of confirmation issued by the manufacturer of the software solution.

- (vi) The bidder must have ISO 27001:2014. In case of consortium, lead partner must be ISO 27001:2014 certified. To prove this bidder must provide certificate issued by appropriate certification authority.
- (vii) The bidder must have at least two (2) fully employed IT specialists. To prove this bidder must submit photocopy of employment certificate/the form for those employees.

The bidder must have at least 1 (one) person with a valid "CISSP" certificate (Certified Information Systems Security Professional)", which was acquired at least two years before the day the offer was submitted. To prove this bidder must submit a photocopy of employment certificate/the form, or another valid contract on the engagement of the person, as well as a copy of the requested certificate.

The bidder must have at least 1 (one) employee or a person engaged under another contract with the "OSCP certificate (Offensive Security Certified Professional)" and "OSCE" certificate (Offensive Security Certified Expert)", which was acquired at least two years before the day the offer was submitted. To prove this bidder must submit a photocopy of employment certificate/form, or another valid contract on the engagement of the person, as well as a copy of the requested certificates.

Regarding above qualification requirements the Bidders must provide an adequate statement or similar document included in their Bid. Also, original statements signed by the client must have name of the client's contact person, title, address, phone and e-mail.

3. Bidding will be conducted through international competitive procurement using Request for Bids (RFB) as specified in the World Bank's "Procurement Regulations for IPF Borrowers" (July 2016, November 14017, July 2018 and November 14020) ("Procurement Regulations"), and is open to all eligible Bidders as defined in the Procurement Regulations.
4. Interested eligible Bidders may obtain further information from the Project Implementation Unit of Republic Geodetic Authority and inspect the bidding documents at the address given below from 09:00 to 15:00 hours.
5. The bidding document in English only may be purchased by interested eligible Bidders upon the submission of a written application to the address below and upon payment of a nonrefundable fee of **EURO 30.00** or equivalent in Serbian Dinars (RSD) based on the selling exchange rate published by the National Bank of Serbia on the date of payment.

Domestic Bidders shall make payment to the Government Treasury Account no.: 840-1620-21 with reference number 40600-04410-423432, stating: RGA/PIU Tender RFB-TS-22-229.

Foreign bidders shall pay a nonrefundable fee of **EUR 30.00** according to following payment instructions:

FIELD 32A:	VALUE DATE-CURRENCY-AMOUNT
FIELD 50K:	ORDERING CUSTOMER
FIELD 56A:	DEUTDEFFXXX

(INTERMEDIARY) DEUTSCHE BANK AG, F/M
TAUNUSANLAGE 12
GERMANY
FIELD 57A: /DE20500700100935930800/
(ACC.WITH BANK) NBSRRSBGXXX
NATIONAL BANK OF SERBIA
BEOGRAD, NEMANJINA 17
SERBIA
FIELD 59: /RS35908500100000036083/
(BENEFICIARY) REPUBLIC GEODETIC AUTHORITY
BELGRADE, SERBIA
FIELD 70: DETAILS OF PAYMENT

There will be no pre-bid meeting for potential bidders.

Transfer costs are on bidder's account.

The document will be sent by e-mail.

6. Bids must be delivered to the address below on or before **November 14, 2022, 12:00 Noon, local time**. Electronic Bidding will not be permitted. Late Bids will be rejected. Bids will be publicly opened in the presence of the Bidders' designated representatives and anyone who chooses to attend at the address below on **November 14, 2022, 12:15 p.m. local time in the Conference room on the mezzanine, premises of Project Implementation Unit**.
7. All Bids must be accompanied by a Bid-Securing Declaration.
8. The addresses referred to above are:

**Republic Geodetic Authority
Project Implementation Unit
Office "PISARNICA"
Bulevar vojvode Mišića 39
11000 Belgrade
Republic of Serbia
Tel / Fax: +381 11 715 – 2600 lokal 2575
E-mail: nteodosijevic@rgz.gov.rs
nada.teo@gmail.com**